

Reaching The Pinnacle Of Farrier Education

The International Hoof-Care Summit is the perfect name for an event where farriers meet to enrich our profession, boost our knowledge and better our lives, along with the lives of the horses and owners we serve

By Craig Lindauer, APF

Many of us make this journey each year to the peak, the top and the highest point of the footcare industry, where we are educated by the best minds in the hoof-care profession.

The International Hoof-Care Summit is also where we have the chance to educate others over 4 days by being part of round tables, meeting in hallways or just telling footcare stories in the late evening hours. The Summit is where we learn about new products in the marketplace and are introduced to farriers, veterinarians, researchers, trainers and owners from all over the world.

There is so much to see — and what a view it is!

14 YEARS AND COUNTING

I've made the journey to the International Hoof-Care Summit for the past 14 years and will attend the 15th one in January with as much anticipation as I had during my very first year. Truth be told, attending the past 4 years

has been even more meaningful because I've made these Summit trips with my son Tim, who was first my apprentice and now is my partner.

A wise man once said, "To teach is to learn twice." Dave Farley of Coshton, Ohio, and Wellington, Fl., said that to me when I introduced him to my son 2 years ago at Yoder Blacksmith Supply in Fredericksburg, Ohio. (Actually the wise man was a French writer named Joseph Joubert — not that Dave isn't wise.) Joking aside, I've learned so much from teaching my son.

Dave emphasized that we should never stop learning. His advice was that if you always strive for more knowledge, your career as a farrier will be a satisfying one.

To that end, I made a deal with my son to encourage him to become a farrier. The plan I came up with was that if he would apprentice with me for 3 years and attend at least two continuing education conferences a year, he could take over my business.



Tim and Craig Lindauer, a father-and-son farrier team, attend the International Hoof-Care Summit together. Continuing education is among the prerequisites for Tim to eventually take over Craig's Chardon, Ohio, farrier business.

AAPF/IAPF Membership Benefit

FARRIER ASSISTANCE PROGRAM



Tom Willoughby CF APF of Crown Point, Ind., has agreed to serve as the chairman of our 2019 AAPF/IAPF Farrier Assistance Fund Online Auction, which will be held at the International Hoof-Care Summit.

"I want to challenge all AAPF/IAPF members to consider either donating or purchasing an item - regardless of size - to benefit our 2019 Online Auction. From personal experience, you never know when you'll need the services and/or funds available through the AAPF/IAPF Farrier Assistance Fund."

To donate an item and view donated items, please visit:

www.ProfessionalFarriers.com/OnlineAuction



For additional information please contact:

American & International
Associations of Professional Farriers
PO Box 223661,
West Palm Beach, FL 33422
Phone: **859-533-1465**

E-mail: **AAPF@ProfessionalFarriers.com**
Web: **www.ProfessionalFarriers.com**

calendar of events

JANUARY

- 3-5** 50th Michigan Horseshoers Contest & Clinic, East Lansing, MI.
Clinician: Lamar Weaver CJF (21.75 CE)
Contact: Jennifer Horn CJF APF, 906-440-2537
- 7** Farrier Radiology Understanding & Safety Clinic, Waverly, WV.
Clinician: Esco Buff PhD APF-I CF (7 CE)
Contact: Esco Buff PhD APF-I CF, 585-298-6619
- 12** Southwestern Ohio Farriers Winter Clinic, Richmond, IN.
Clinician: Curtis Burns APF-I (7 CE)
Contact: Chuck Gibson CF APF-I, 419-302-7600
- 12** The Shoein' Shop 19th Annual Open House & Clinic, Yucaipa, CA.
Clinicians: Travis Burns CJF TE EE FWCF APF-I and Ted Shanks CJF (6.5 CE)
Contact: Audrie Salsbury, 909-794-3455
- 17** Orville Veterinary Clinic's Horse Owner Meeting, Orrville, OH.
Clinician: Esco Buff PhD APF-I CF (2.5 CE)
Contact: Orrville Veterinary Clinic, 330-682-2971
- 19** Palm Beach Farrier Supply Clinic, Wellington, FL.
Clinician: Mike Wharton CJF APF
Contact: Joy Ream, 561-204-5022
- 20** 3rd Annual Tex Cauthen Seminar, Lexington, KY.
Clinicians: Mike Savoldi APF, Raul Bras DVM CJF APF, Steve Stanley APF, Simon Curtis PhD FWCF & Others (5.5 CE)
Contact: Thomas Tobin, 859-218-1092
- 22-25** 16th Annual International Hoof-Care Summit, Cincinnati, OH (27 CE)
Contact: Jeremy McGovern, 262-777-2410

FEBRUARY

- 2 - 3** EponaMind Educational Event, Paso Robles, CA.
Clinicians: John Stewart Vet MB, Monique Craig APF, John Craig PhD & Others (12.5 CE)
Contact: John Craig PhD, 805-239-3505
- 9 - 10** Pete Ramey Hoof Rehabilitation Clinic, Wellborn, FL.
Clinician: Pete Ramey (20 CE)
Contact: Kathryn Ramey, 706-968-9878
- 9** Visby Products Farrier Supplies Clinic, Wellington, FL.
Clinician: Roy Bloom CJF APF-I (7 CE)
Contact: Diane & Jeff Gartner, 561-965-9602
- 10** AAPF/IAPF Hunter Jumper Credential Testing Site, Wellington, FL (24 CE)
Contact: Bryan Quinsey, 859-533-1465
- 16** 33rd Annual Charles Heumhphreus Memorial Lecture, Davis, CA.
Clinicians: Tim Shannon CJF AWCF APF & G. Marvin Beeman DVM (6.5 CE)
Contact: Sandra Wais, 530-752-3905
- 24** NCSU Equine Health Symposium, Raleigh, NC.
Clinicians: Andy Parks Vet MB MRCVS & Michael Wildenstein CJF FWCF (Hons) APF (6 CE)
Contact: John Cole, 919-513-6259
- 27 - March 3** Applied Equine Podiatry Hands-On Hoof Trimming Course, St. Georges, UT.
Clinician: K C La Pierre MAEP APF RJF CF (40 CE)
Contact: Robyn La Pierre, 410-937-4458
- 28 - March 2** 2019 World Horseshoeing Classic, Richmond, KY.
Judges: Andy Martin, Duck Duret, & Bob Pethick CJF APF
Contact: Sarah Taylor, 859-575-4063

MARCH

- 4 - 8** American Farrier's Association 48th Annual Convention, Tulsa, OK.
Contact: Beth Daniels, 859-233-7411
- 15 - 16** AAPF/IAPF Hoofcare Essentials Clinic at Ken Davis & Sons, Richwood, OH.
Clinicians: James Gilchrist APF-I and Mike Wharton CJF APF (7 CE)
Contact: Gina or Brian Davis, 740-943-2335
- 30** AAPF/IAPF Hoofcare Essentials Clinic at NC Tool Co., Pleasant Garden, NC.
Clinician: Dave Farley CF APF-I (7 CE)
Contact: René Aldridge, 336-674-5654

Continued from page 1

I shared my belief that the International Hoof-Care Summit is the foremost continuing education offering available anywhere in the world. We've also both become members of the American Association of Professional Farriers because they emphasize the merits of continuing your footcare education.

GET MORE INVOLVED

The very first year I went to the Summit, I went alone and didn't know more than a handful of attendees. Even though I'd been shoeing for 17 years, I was overwhelmed by the farriers, veterinarians, horse owners and educators who attended from all over the world. I suddenly felt inadequate — bringing back memories of my first day spent as a youngster at a new school. That first year, I sat in the back of the rooms, took notes and spoke little to other attendees. When the sessions were over, I wandered around downtown Cincinnati or went back to my hotel room and waited for the next session to begin.

Unfortunately, I've seen a lot of first-time Summit attendees doing the same thing over the years. I felt more comfortable in the trade show area in those early years, since the vendors were enthusiastic to talk and showcase their products. In the process, I'd end up in a discussion with someone interested in the same products that I was. The next thing I knew, we had moved on from, "Where are you from? How long you been shoeing? Do you know so and so?" The resulting discussions continued later in the day at the Hoof-Care Roundtables or in the hotel bar after the sessions had ended.

I recall one year sitting at a table with Jack Miller, Chuck Milne and a few other long-time farriers who told stories that only "old timers" would be able to share. These stories live on with people who have taken the time to listen and pass them along to other farriers.

If you attend the Summit and only have interactions with farriers who have "stories" and who are interested in your stories, that alone is worth the trip all by itself. I left the Summit that first year feeling glad that I went. And I knew I would go again the following year.

MORE LEARNING, MORE FRIENDSHIPS

In each of the following years, I sat closer and closer to the front of the classrooms, spoke more to attendees and continued the friendships built up in previous years. I'd see the same five or six farriers from my home area, yet wondered why other farriers I knew weren't at the Summit. It's easy to say, "I am too busy to go," "It costs too much" or "I don't think I need to learn this or that."

IT'S EASY TO SAY, "I AM TOO BUSY TO GO," "IT COSTS TOO MUCH" OR "I DON'T THINK I NEED TO LEARN THIS OR THAT."

Yes, it can be a sacrifice of time and money, but attending the Summit is well worth the time and cost. After all, you don't lose business by going to the Summit, even if you have to work a little harder before to catch up. The money spent on the Summit will come back to you many times over. Even so, some farriers wonder why they need to attend when they've been earning a good living for 20 to 30 years. Yet a new perspective gained from the Summit can show them an entirely different way to tackle a tough footcare problem.

Truthfully, there have been years when I've debated whether to attend. After all, there are often sessions that are similar to those presented in previous years, along with other topics that don't apply specifically to my hoofcare work. As January drew nearer, the desire would hit me to see Summit attendees I'd missed talking with over the past year and the chance to learn something new about equine footcare. Sometimes what you hear from Summit speakers and in hallway conversations simply affirms that you've been doing things correctly all along.

Every year, I leave the Summit with new knowledge, an educational nugget or a new product that can increase my bottom line. If it comes down to a farrier who chooses not to increase his or her knowledge and expertise, or one who participates in continuing education, the latter will be chosen most of the time by a client.

PRICE INCREASES WILL BE JUSTIFIED, AND PROFITS WILL RISE WITH CONTINUING EDUCATION.

No matter who you are, where you are from, how many years you've been working as a farrier or your area of expertise, making the trip to the Summit is an absolute must. Don't stop attending after 1-2 years. Continue to attend to learn, grow and make new acquaintances. I'm now able to contact farriers and vendors around the world when I need help or information. I would have never had that kind of help if I only attended a few Summits.

I'd recommend that you make the trip to Cincinnati in late January and enjoy the fabulous learning and view from the International Hoof-Care Summit. Be sure to introduce yourself to Tim and me, since we'd love to learn from your foot-care experiences.

Smarter Processing.

- **Are you accepting credit cards?**
- **Are you receiving fast and reliable customer service?**
- **Are your payments being deposited in 1 – 2 days into your bank account?**
- **Are the fees you're paying reasonable and acceptable?**

Hopefully, you answered YES to all of these questions. If not, the American Association of Professional Farriers wants you to know that it has entered into an agreement with Central Payment – a TSYS Company – to offer credit card processing. Benefits of this program include:



- 2.99% for MasterCard, Visa, Discover, AND American Express (regardless of keyed-in or swiped)
- Free mobile device (including a simple Bluetooth credit card reader/swiper or a mobile unit which prints out receipts for both you and your customer)

SPECIAL OPPORTUNITY FOR AAPF/IAPF MEMBERS

THE AAPF/IAPF BOARD OF DIRECTORS HAS AGREED TO OFFER COMPLIMENTARY AAPF/IAPF MEMBERSHIP FOR MEMBERS WHO PROCESS \$50,000 IN CREDIT CARD PROCESSING IN A 12-MONTH PERIOD. CONTACT AAPF/IAPF OFFICE FOR DETAILS.

To learn more about this unique opportunity or to complete an application, please contact AAPF/IAPF Executive Director Bryan Quinsey at 859-533-1465 or bryan@professionalfarriers.com. Or visit with Bryan during the International Hoof-Care Summit in Cincinnati – January 22 – 25, 2019.

American Association of Professional Farriers Inc.
PO Box 223661
West Palm Beach, FL 33422
www.Professionalfarriers.com

AAPF/IAPF DISCIPLINE CREDENTIALING

The Continuation of Your Educational Experience!

YOUR OPPORTUNITY TO CONTINUE THE JOURNEY

In 2016, the AAPF/IAPF introduced a new level of Continuing Education which we refer to as “Credentialing”. Over 300 of our members have completed the first step – Foundation Credentialing. We are now ready to unveil the second step – Discipline Credentialing. We have identified “Hunters and Jumpers” as our first discipline credential. Through this “Journey” you’ll continue to demonstrate to horse owners, trainers, veterinarians and others in the horse industry your personal commitment to your profession! Each level of the Discipline Credential requires the successful completion of the Foundation Credential.

THREE (3) LEVELS OF OPPORTUNITY

LEVEL ONE (COST: \$485.00)

Qualifications:

- Successfully completed Foundation Credential (AF-I or APF-I).

Requirements:

- Completion (100%) of a 158-question multiple choice test (open book) using a study guide /reference manual.
- Forge horse shoe modifications in farrier’s own signature style, fitting modifications to templates and specifications. Have comprehensive understanding of each modification, including uses.
- Travel to a testing site to demonstrate their ability to forge some of the same modifications.
- Includes: Study Guide, Test, Answer Sheets, Templates, List of Modifications, Testing Day Fees, USHJA Fee
- Farrier earns 24 AAPF Continuing Education credits for successful completion. Additionally, the farrier will become a member of the United States Hunter Jumper Association and be recognized by them as having successfully completed this credential. A special logo has been created to signify completion. The farrier will be able to have this logo attached to their apparel ordered through the AAPF/IAPF. Stickers will also be available to affix to your farrier rig.

LEVEL TWO (COST: \$200.00)

The AAPF/IAPF recommends this Level as the starting point for all farriers

- Qualifications and Requirements: Same as Level One, except does not include testing site (but does include steel templates and list of shoe modifications).
- Includes: Study Guide, Test, Answer Sheets, Templates, List of Modifications.
- Farrier earns 12 AAPF Continuing Education credits for successful completion.

LEVEL THREE (COST: \$125.00)

- Qualifications Requirements: Same as Level Two, except does not include steel templates and list of shoe modifications.
- Includes: Study Guide, Test, Answer Sheets.
- Farrier earns 12 AAPF Continuing Education credits for successful completion.

QUESTIONS?

Contact the AAPF/IAPF at 859-533-1465 or aapf@professionalfarriers.com

STEEL STAMPS, INC.

Go Deep...
Go Bold...



J. Fellows

CUSTOM STAMPS FOR KNIFE MAKERS, BLACKSMITHS & FARRIERS

Steel Stamps, Inc. (aka Harper Mfg) has served the industry for over 30 years. Cold-Stamping, Hot-Stamping, or stamping with a Press, Steel Stamps, Inc. has your solution. Direct from our family-owned shop in Boise, ID, Steel Stamps, Inc. delivers Quality and Value.



1846 W. AIRPORT WAY
BOISE, ID 83705
PHONE **208-345-2550**
FAX **208-345-2369**
Email steelstampsinc@yahoo.com

www.steelstampsinc.com

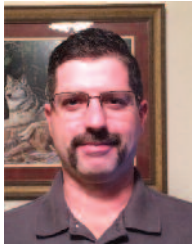
NOTES FROM AAPF/IAPF OFFICE

Nominating & Elections Report

**Congratulations to our two new
2019 – 2021 Directors:**



Michele MacRae CF APF-I
Fergus, Ontario



Lester Yoder APF-I
Shreve, Ohio

**Best wishes to our Retiring Directors
(served a three-year term 2016 – 2018):**



Mike Bagley CJF II APF-I
Canton, Ohio



Luke Farmer APF-I
Murillo, Ontario

Roy Bloom Scholarship

CONGRATULATIONS TO THE TWO (2) RECIPIENTS
OF THE 2019 ROY BLOOM SCHOLARSHIP:

Category A (Less than 5 years of farrier experience)

- Michael Diehl AF of Turlock, California

Category B (5 or more years of experience)

- Meredith Martin APF-I of Scottsville, Virginia

Both recipients will receive airfare to and from the International Hoof-Care Summit in Cincinnati, four nights of hotel accommodations, and registration for the Summit. In addition, from the two recipients, a Grand Prize winner will be selected. This farrier will receive an all-expense paid trip to visit with the AAPF/IAPF mentor of their choice.

Frank Gravlee Scholarship

CONGRATULATIONS TO THE TWO (2) RECIPIENTS
OF THE 2019 FRANK GRAVLEE SCHOLARSHIP:

- Jaret Pullen APF-I of Charlotte, Vermont (Cornell University)
- Nicolas Schodlbauer APF of Cushing, Oklahoma (Oklahoma State University)

Both recipients will also receive airfare to and from the International Hoof-Care Summit, four nights of hotel accommodations, and registration for the Summit.

2019 AAPF/IAPF Annual Meeting

All members and guests are welcome to attend the annual meeting of the AAPF/IAPF on Wednesday, January 23 at the Hilton Netherland Plaza in Cincinnati, Ohio. Numerous awards will be presented including:

- Robert “Red” Renchin Leadership Award – sponsored by American Farriers Journal
- G E Forge & Tool Leadership Award – sponsored by G E Forge & Tool
- Meader Supply Future Leader Award – sponsored by Meader Supply Corp
- Roy Bloom Scholarship
- Frank Gravlee Scholarship
- Top 10 Earners of Continuing Education Credits in 2018 for Clinicians
- Top 10 Earners of Continuing Education Credits in 2018 for Non-Clinicians

AAPF/IAPF Extends Appreciation to our Educational Partners

WOULD YOU LIKE TO BECOME AN EDUCATIONAL SPONSOR? CALL THE AAPF/IAPF OFFICE FOR DETAILS AT (859) 533-1465.



Thank You for Supporting Our Educational Initiatives:
Laminitis 911 and Thrush 911 Posters • AAPF/IAPF Hoofcare Essentials™ Clinics

Earn All of Your Continuing Education for 2019 at the International Hoof-Care Summit



With over 75 hours of classes, roundtables, lectures, networking and the world's largest hoof-care products Trade Show, the International Hoof-Care Summit is the best way for you to improve your footcare knowledge in only 4 days.

Learn More and Register @ IHCS2019.com

WHAT'S INSIDE

- Reaching The Pinnacle of Farrier Education 1, 3
- Calendar of Events 2
- Smarter Processing 4
- AAPF/IAPF Discipline Credentialing 5
- Notes from AAPF/IAPF Office 6
- Educational Partners 7



professionalfarriers.com

P.O. Box 223661
West Palm Beach, FL 33422

